

RESULTS FOR TRAINING

B E I N G T H E R E	<p>I came</p> <p>I liked it</p> <p>I got it</p>	<p>If you are into seat time, Count me in.</p> <p>My comments on the feedback form are positive</p> <p>I can tell you what I learned</p>
E A R L Y A P P L I C A T I O N S	<p>I remember</p> <p>I tried it</p> <p>It worked</p>	<p>Six months later my memory trace is strong</p> <p>I can tell you something specific I did differently</p> <p>What I tried actually improved something</p>
L A S T I N G E F F E C T S	<p>I keep using it</p> <p>I see the difference</p> <p>I have changed</p>	<p>I am now repeating and refining the change</p> <p>My behaviours are adding up to tangible organizational gains</p> <p>This has led to a broader and lasting change to the way I approach my work</p>